

Tech Mahindra and SAP Extend Partnership to Deliver 'Intelligent Enterprise' for Customers Globally

Technology

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Tech Mahindra is amongst SAP's top global strategic service partners

New Delhi, December 14 2020 –Tech Mahindra, a leading provider of digital transformation, consulting and business reengineering services and solutions, today announced expansion of its partnership with SAP SE to deliver Intelligent Enterprise for customers globally. Tech Mahindra has become a SAP global strategic service partner, joining a select group of consultancies working with SAP.

Tech Mahindra and SAP will leverage their respective strengths to provide on-premise and cloud-based end-to-end solutions built on SAP® Business Technology Platform. Through this new partnership agreement, customers will benefit from increased implementation services, enhanced solution delivery, increased global access and improved pricing options in support of SAP applications.

Jagdish Mitra, Chief Strategy Officer and Head of Growth, Tech Mahindra, said *“Our wide ranging SAP solutions have enabled us to address all customer needs, from green field implementations to complex transformations across the enterprise. This exclusive partnership with SAP globally is in line with our TechMNxt charter and will enable our customers to accelerate their digital transformation journey towards becoming an 'Intelligent Enterprise'. The collaboration will open doors for new and bigger opportunities to deliver market ready solutions.”*

Tech Mahindra offers a comprehensive portfolio of services for SAP solutions, helping clients around the world to work more effectively and to gain business insight through services that span consulting, upgrades and implementations, and through applications management and hosting. This portfolio

includes significant investments in frameworks, tools, and accelerators to facilitate an increase in speed to market, improve quality and provide innovative client solutions. Tech Mahindra has deep industry knowledge and expertise in SAP solutions and technologies as seen by their investments to help customers transition to the cloud and in delivering SAP S/4HANA® with more than 10 industry-specific solutions designed for large enterprise and mid-market customers.

Marc Rolfe, SVP Global Business Development and Ecosystems, said, *"Our global partners play a fundamental role in helping customers' quick business transformation to an intelligent enterprise. SAP global strategic service partners demonstrate repeated implementation success, along with a commitment to invest in a worldwide presence while supporting SAP's vision. Tech Mahindra exemplifies this commitment and brings expertise and differentiation across industries. We look forward to working together on future customer collaborations."*

As part of the [TechMNxt](#) charter the strong partnership between Tech Mahindra and SAP is designed to enable companies to access the business benefits of Tech Mahindra's global presence, strong domain expertise and broad IT services portfolio, combined with solutions powering SAP Business Technology Platform to help clients become an intelligent enterprise.

About Tech Mahindra

Tech Mahindra represents the connected world, offering innovative and customer-centric information technology experiences, enabling Enterprises, Associates and the Society to Rise™. We are a USD 4.9 billion company with 118,390+ professionals across 90 countries, helping over 930 global customers including Fortune 500 companies. Our convergent, digital, design experiences, innovation platforms and reusable assets connect across a number of technologies to deliver tangible business value and experiences to our stakeholders. Tech Mahindra is the highest ranked Non-U.S. company in the Forbes Global Digital 100 list (2018) and in the Forbes Fab 50 companies in Asia (2018).

We are part of the USD 21 billion Mahindra Group that employs more than 200,000 people in over 100 countries. The Group operates in the key industries that drive economic growth, enjoying a leadership position in tractors, utility vehicles, after-market, information technology and vacation ownership.

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Any statements in this release that are not historical facts are forward-looking statements as defined in the U.S. Private Securities Litigation Reform Act of 1995. All forward-looking statements are subject to various risks and uncertainties described in SAP's filings with the U.S. Securities and Exchange Commission ("SEC"), including its most recent annual report on Form 20-F, that could cause actual results to differ materially from expectations. SAP cautions readers not to place undue reliance on these forward-looking statements which SAP has no obligation to update and which speak only as of their dates.

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Intelligent Enterprise **Global Strategic Service Partner**