

# Ooredoo Group Selects Tech Mahindra and Google Cloud as Partners for Digital Transformation

*Technology*

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***Ooredoo's IT operations in six markets will be modernized by implementing a digital platform-based approach that enhances performance and drives value***

**New Delhi, 16 August 2023:** [Tech Mahindra](#), a leading provider of digital transformation, consulting, and business re-engineering services and solutions, today announced that it has been selected by Ooredoo Group as an implementation partner for the company's digital transformation, which will be powered by Google Cloud technologies. Ooredoo's IT operations will be modernized by implementing a digital platform-based approach that enhances performance and drives value across the Middle East, North Africa & South Asia.

Google Cloud's API Management Platform, Apigee, will aid Ooredoo in accelerating its digital transformation and enhancing customer experience, and Tech Mahindra will assist in carrying out the project across all Ooredoo's Operating Companies (OpCos). Through the partnership, Ooredoo Group will leverage Apigee to help stimulate innovation and diversify revenue streams beyond traditional offers.

**Ram Ramachandran, Head -Middle East & Africa, Tech Mahindra,** said, *"A seismic shift has taken place in the telecom industry, moving it from the hardware to the software arena, mostly driven by API. Businesses are using APIs to deliver digital capabilities and data in a consumable manner. Bringing together Tech Mahindra, Ooredoo, and Google's Cloud Apigee marks a significant milestone in revolutionizing the telecom industry and delivering unparalleled digital services with APIs at its core. The partnership exemplifies our collective efforts to create a more connected, agile, and customer-centric ecosystem, while unlocking new opportunities for growth and innovation."*

As part of this partnership, Tech Mahindra will bring its expertise in digital transformation and deep understanding of the telecom industry to enhance the experience for Ooredoo's customers. With joint expertise of Tech Mahindra and Google Cloud's Apigee, Ooredoo is well-positioned to lead the digital transformation of the telecom industry and deliver cutting-edge digital services to its customers.

**Sheikh Mohammed Bin Abdulla Al Thani, Deputy Group CEO at Ooredoo Group** said, *"As a part of our corporate strategy, we actively seek out and foster partnerships with like-minded entities that share our dedication to innovation and technology. Through these collaborations, we aim to elevate our offerings and unleash the full potential of our APIs, enabling us to provide unparalleled digital services to our customers. We are thrilled to join forces with Google Cloud and Tech Mahindra for this transformative project, as it will accelerate our digital transformation, elevate the customer experience, and strengthen our digital ecosystem across our operating companies. These partnerships not only signify our commitment to staying competitive in the ever-evolving telecommunications landscape but also underscore our confidence in the value that collaboration with*

*Google Cloud and Tech Mahindra will bring to our customers and stakeholders through the implementation of API management strategies.”*

Ooredoo's choice to partner with Tech Mahindra and Google Cloud illustrates its dedication to provide its consumers the most advanced digital experience. Ooredoo will be able to provide better customer service, strengthen its partner ecosystem, and swiftly roll out new and creative services by implementing APIs at every level of its organisation.

**Ghassan Kosta, Qatar Country Manager, Google Cloud** said, *“The joint expertise of Google Cloud as a global tech leader and Tech Mahindra’s deep understanding of the telecoms market will ensure Ooredoo is well-positioned to lead digital transformation, both within its organisation and across the industry, and deliver cutting-edge digital services to its customers.”*

The partnership is in line with Tech Mahindra’s NXT.NOW™ framework, which aims to enhance ‘Human Centric Experience’, and focuses on investing in emerging technologies and solutions that enable digital transformation and meet the evolving needs of the customer.

### **About Ooredoo**

Ooredoo is an international communications company operating across the Middle East, North Africa, and Southeast Asia. Serving consumers and businesses in ten countries, Ooredoo delivers leading data experience through a broad range of content and services via its advanced, data-centric mobile and fixed networks.

Ooredoo generated revenues of QAR 23 billion as of 31 December 2022. Its shares are listed on the Qatar Stock Exchange and the Abu Dhabi Securities Exchange.

## About Tech Mahindra

Tech Mahindra offers innovative and customer-centric digital experiences, enabling enterprises, associates, and society to Rise for a more equal world, future readiness, and value creation. It is a USD 6.5+ billion organization with 148k+ professionals across 90 countries helping 1250+ global customers, including Fortune 500 companies. It is focused on leveraging next-generation technologies including 5G, Metaverse, Blockchain, Quantum Computing, Cybersecurity, Artificial Intelligence, and more, to enable end-to-end digital transformation for global customers. It is the only Indian company in the world to receive the HRH The Prince of Wales' Terra Carta Seal for its commitment to creating a sustainable future. It is the fastest growing brand globally in 'brand value rank' and among the top 7 IT brands globally in brand strength with AA+ rating. With its NXT.NOWTM framework, Tech Mahindra aims to enhance 'Human Centric Experience' for its ecosystem and drive collaborative disruption with synergies arising from a robust portfolio of companies. It aims at delivering tomorrow's experiences today and believes that the 'Future is Now'.

Tech Mahindra is part of the Mahindra Group, founded in 1945, one of the largest and most admired multinational federation of companies with 260,000 employees in over 100 countries. It enjoys a leadership position in farm equipment, utility vehicles, information technology, and financial services in India and is the world's largest tractor company by volume. It has a strong presence in renewable energy, agriculture, logistics, hospitality, and real estate. The Mahindra Group has a clear focus on leading ESG globally, enabling rural prosperity and enhancing urban living, with a goal to drive positive change in the lives of communities and stakeholders to enable them to Rise.

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