## **COMMUNIQUE - March 2023**

## March 2023 volumes compared to March 2022

| Mahindra & Mahindra - Monthly Flash Volumes |        |        |      |            |            |      |
|---|--------|--------|------|------------|------------|------|
| Auto Sector                                 | Mar-23 | Mar-22 | %YoY | Apr-Mar 23 | Apr-Mar 22 | %YoY |
| Utility Vehicles                            | 35,976 | 27,380 | 31%  | 3,56,961   | 2,23,682   | 60%  |
| Cars* + Vans                                | 21     | 223    | -91% | 2292       | 2213       | 4%   |
| Total Passenger Vehicles                    | 35,997 | 27,603 | 30%  | 3,59,253   | 2,25,895   | 59%  |
| LCV < 2T                                    | 3,385  | 3,806  | -11% | 40,419     | 32,339     | 25%  |
| LCV 2T to 3.5T                              | 17,428 | 15,202 | 15%  | 1,98,121   | 1,38,343   | 43%  |
| LCV > 3.5T + MHCV                           | 1,469  | 829    | 77%  | 10,036     | 6,435      | 56%  |
| Total Commercial Vehicles                   | 22,282 | 19,837 | 12%  | 2,48,576   | 1,77,117   | 40%  |
| 3 Wheelers                                  | 5,697  | 4,043  | 41%  | 58,520     | 30,079     | 95%  |
| Total Domestic Sales                        | 63,976 | 51,483 | 24%  | 6,66,349   | 4,33,091   | 54%  |
| Total Export Sales                          | 2,115  | 3,160  | -33% | 32,107     | 32,510     | -1%  |
| Total Sales (Dom + Exports)                 | 66,091 | 54,643 | 21%  | 6,98,456   | 4,65,601   | 50%  |
| Farm Equipment Sector                       | Mar-23 | Mar-22 | %YoY | Apr-Mar 23 | Apr-Mar 22 | %YoY |
| Domestic                                    | 33,622 | 28,112 | 20%  | 3,89,531   | 3,37,052   | 16%  |
|   |        |        |      |            |            |      |
| Exports                                     | 1,392  | 1,651  | -16% | 18,014     | 17,646     | 2%   |
|   |        |        |      |            |            |      |
| Total Tractors (Dom + Exp)                  | 35,014 | 29,763 | 18%  | 4,07,545   | 3,54,698   | 15%  |

<sup>\*</sup>Above Domestic Sales includes sales made in subsidiary company Mahindra Electric Mobility Ltd