### (I) (a) Statement showing Shareholding Pattern

convertible securities

### Name of the Company: MAHINDRA & MAHINDRA LIMITED

SCRIP CODE: 500520 Name of Scrip: M&M Class of Security: Equity Quarter ended: 30.09.2015

Partly paid-up shares :-		Number of	As a % of total	As a % of total number
<b>,</b> pp		partly paid -	number of partly	of shares of the
		up shares	paid-up shares	Company
Held by Promoter/Promoter group				, ,
Held by Public				
Total		0	0.00	0.00
Outstanding Convertible Securities :-		Number of	As a % of total	As a % of total No. of
		outstanding	No. of	shares of the Company,
		Securities	outstanding	assuming full
			Convertible	conversion of the
			Securities	convertible Securities
Held by Promoter/Promoter group				
Held by Public				
Total		0	0.00	0.00
•		1		
Warrants :-		Number of	As a % of total	As a % of total number
		warrants	number of	of shares of the
			warrants	Company assuming full
				conversion of warrants
Held by Promoter/Promoter group				
Held by Public				
Total		0	0.00	0.00
Total paid-up capital of the Company,	621092384 of		1	
assuming full conversion of warrants and	Rs.5 each			

## **MAHINDRA & MAHINDRA LIMITED**

SHAREHOLDING PATTERN AS ON 30.09.2015

Cate- gory Code	Category of Shareholders	Number of Share- holders	Total No. of shares	Number of shares held in dematerialized form	Total shareh percentage of of sh	total number		ged or otherwise umbered
					As a perc	entage of	Number of Shares	As a percentage
					(A+B)	(A+B+C)		
(1)	(11)	( III )	(IV)	(V)	( VI )	(VII)	(VIII)	(IX )=(VIII)/(IV)*100
(A)	Promoter and Promoter Group							
(1)	Indian							
(a)	Individuals/Hindu Undivided Family	22	3998552	3998552	0.68	0.64	70000	1.75
(b)	Central Government/ State Government(s)	0	0	0	0.00	0.00		
( c)	Bodies Corporate	9	71128386	71128386	12.15	11.45	8599815	12.09
(d)	Financial Institutions/Banks	0	0	0	0.00	0.00		
(e)	Any Other (specify) ESOP Trust	4	29169465	29169465	4.98	4.70		
	Employee Welfare Trust	3	2030870	2030870	0.35	0.32		
	M&M Benefit Trust	1	51835214	51835214	8.86	8.35		
	Sub-Total (A)(1)	39	158162487	158162487	27.02	25.46	8669815	5.48
(2)	Foreign							
(a)	Individuals (Non-Resident Individuals/ Foreign Individuals)	1	605772	605772	0.10	0.10		
(b)	Bodies Corporate	0	0	0	0.00	0.00		
( c)	Institutions	0	0	0	0.00	0.00		
(d)	Qualified Foreign Investor	0	0	0	0.00	0.00		
(e)	Any Other (specify)	0	0	0	0.00	0.00		
	Sub-Total (A)(2)	1	605772	605772	0.10	0.10		
	Total holding of Promoter and Promoter Group (A)=(A)(1)+(A)(2)	40	158768259	158768259	27.12	25.56	8669815	5.46
(B)	Public Shareholding							
(1)	Institutions							
(a)	Mutual Funds/UTI	273	21319870	21318850	3.64	3.43		
(b)	Financial Institutions/Banks	89	1515430	1470898	0.26	0.24		
( c)	Central Government/ State Government(s)	5	775326	333194	0.13	0.13		
(d)	Venture Capital Funds	0	0	0	0.00	0.00		
(e)	Insurance Companies	51	96604809	96598897	16.51	15.56		
( f)	Foreign Institutional Investors	438	186129407	186121671	31.80	29.97		
(g)	Foreign Venture Capital Investors	0	0	0	0.00	0.00		
(h)	Qualified Foreign Investor	0	0	0	0.00	0.00		
(i)	Any Other (specify)							
	Foreign Portfolio - Corp.	139	34707738	34707738	5.93	5.59		
	Sub-Total (B)(1)	995	341052580	340551248	58.27	54.92		
(2)	Non-Institutions							
(a)	Bodies Corporate	1876	32507641	32439549	5.55	5.23		
(b)	Individuals -							
	i) Individual Shareholders holding nominal share capital upto Rs. 1 lakh	158856	36508803	31850550	6.24	5.88		
	ii) Individual Shareholders holding nominal share capital in excess of Rs. 1 lakh	140	8681300		1.48	1.40		
( c)	Qualified Foreign Investor	0	0		0.00	0.00		
( d)	Any Other(specify) Non-Resident Individual	5696	1950104		0.33	0.31		
	Foreign National	2	544	544	0.00	0.00		
	Overseas Corporate Bodies	4	1607960		0.27	0.26		
	Foreign Bodies	5	322389		0.06	0.05		
	Trusts	57	2065794	2065794	0.35	0.33		
	Clearing Members	208	1885195	1885195	0.32	0.30		
	Sub-Total (B)(2) Total Public shareholding (B)=(B)(1)+(B)(2)	166844 167839	85529730 426582310			13.77 68.69		
	TOTAL (A)+(B)	167879	585350569	579582482	100.00	94.25		
( C)	Shares held by Custodians and against which	10.075	22200000	J. JUUL 702	100.00	54.25		
	Depository Receipts have been issued							
1	Promoter and Promoter Group	0	0		0	0		
2	Public	3	35741815			5.75		
	GRAND TOTAL (A)+(B)+( C)	167882	621092384	615323265	XXX	100.00	8669815	1.40

### (I) (b) Statement showing holding of securities (including shares, warrants, convertible securities) of persons belonging to the category "Promoter and Promoter Group"

Sr.No.	Name of the shareholder		s of Shares h			nbered share			Details of warrants		convertible securities		vertible curities	Total shares (including underlying shares
		No. of Sha	ares held	As a % of grand total (A)+(B)+(C)	Number	As a Percentage	As a % of grand total (A)+(B)+ (C) of sub- clause (I)(a)	warrants held	As a % of total number of warrants of the same class	of converti	As a % of total number of convertibl e securities of the same class	assuming full conversion of warrants and convertible securities) as a % of diluted share capital		
(1)	(11)	( 111	)	(IV)	(V)	(VI) = (V)/(III)*100	(VII)	(VIII)	(IX)	(X)	(XI)	(XII)		
1	KESHUB MAHINDRA	373644			0	0.00	0.00							
2	KESHUB MAHINDRA	68652	442296		0	0.00	0.00					0.07		
3	ANAND GOPAL MAHINDRA		715004	0.12			0.00					0.12		
4	ANJALI MEHRA	85000		0.00	0		0.00					0.55		
5	ANJALI KUMARI MEHRA	57604	142604	0.02	0	0.00	0.00		0.00			0.02		
6	ANUJA P SHARMA		34259	0.00	0		0.00					0.00		
7	ANURADHA MAHINDRA		228545		0		0.00					0.04		
8	GAUTAM P KHANDELWAL		300	0.00	0	0.00	0.00		0.00			0.00		
9	LEENA S LABROO	393092	====		0		0.00					0.40		
10	LEENA S LABROO	393100	786192		0	0.00	0.00					0.13		
11	RADHIKA NATH		46808		0	0.00	0.00		0.00			0.00		
12	SANJAY LABROO	=	72720	0.01	70000	96.26	0.01					0.01		
13	SUDHA K MAHINDRA	71164			0	0.00	0.00							
14	SUDHA K MAHINDRA	107728			0	0.00	0.00		0.00					
15	SUDHA K MAHINDRA	160000			0		0.00							
16	SUDHA K MAHINDRA	173792	700040	0.40	0	0.00	0.00					0.40		
17	SUDHA KESHUB MAHINDRA	213332	726016	0.12	0	0.00	0.00		0.00			0.12		
18	UMA R MALHOTRA	259932			0		0.00							
19	UMA R MALHOTRA	259932	770000	0.40	0	0.00	0.00					0.40		
20 21	UMA R MALHOTRA KEMA SERVICES INTERNATIONAL PVT LTD	259944	779808 367416		ŭ	0.00	0.00		0.00			0.13 0.06		
22	PRUDENTIAL MANAGEMENT AND SERVICES PVT. LTD.	22895790	30/416	0.06	0	0.00	0.00					0.06		
	PRUDENTIAL MANAGEMENT AND SERVICES PVT. LTD.  PRUDENTIAL MANAGEMENT AND SERVICES PVT. LTD.	16240766			0	0.00	0.00							
23 24	PRUDENTIAL MANAGEMENT AND SERVICES PVT. LTD.	12488463			0	0.00	0.00		0.00					
25	PRUDENTIAL MANAGEMENT AND SERVICES PVT. LTD.	9081984			2475000	3.50	0.00							
26	PRUDENTIAL MANAGEMENT AND SERVICES PVT. LTD.  PRUDENTIAL MANAGEMENT AND SERVICES PVT. LTD.	6601156			3810000	5.38	0.40							
27	PRUDENTIAL MANAGEMENT AND SERVICES PVT. LTD.	2314815			2314815	3.27	0.61		0.00		0.00			
28	PRUDENTIAL MANAGEMENT AND SERVICES PVT. LTD.	1017900			2314613	0.00	0.00							
29	PRUDENTIAL MANAGEMENT AND SERVICES PVT. LTD.	120096	70760970	11.39	0	0.00	0.00					11.39		
30	ANAND MAHINDRA, BHARAT DOSHI, A.K. NANDA - TRUSTEES, MAHINDRA AND MAHINDRA EMPLOYEES STOCK OPTION TRUST	21947074	10100910	11.39	0	0.00	0.00		0.00			11.39		
31	ANAND MAHINDRA, BHARAT DOSHI, A.K. NANDA - TRUSTEES, MAHINDRA AND MAHINDRA EMPLOYEES STOCK OPTION TRUST	3310763			0	0.00	0.00	0	0.00	C	0.00			
32	ANAND MAHINDRA, BHARAT DOSHI, A.K. NANDA - TRUSTEES, MAHINDRA AND MAHINDRA EMPLOYEES STOCK OPTION TRUST	2000000			0	0.00	0.00	0	0.00	C	0.00			

33	ANAND MAHINDRA, BHARAT DOSHI, A.K. NANDA - TRUSTEES, MAHINDRA AND MAHINDRA EMPLOYEES STOCK OPTION TRUST	1911628	29169465	4.70	0	0.00	0.00	0	0.00	0	0.00	4.70
34	A M CHOKSEY, M A NAZARETH - TRUSTEES - M&M EMPLOYEES WELFARE FUND NO.1 (EARLIER KNOWN AS M AND M EMPLOYEES WELFARE FUND)		1263156	0.20	0	0.00	0.00	0	0.00	0	0.00	0.20
35	A M CHOKSEY, M A NAZARETH - TRUSTEES- M&M EMPLOYEES WELFARE FUND NO.2 (EARLIER KNOWN AS M AND M FARM EQUIPMENT SECTOR EMPLOYEES WELFARE FUND)		682914	0.11	0	0.00	0.00	0	0.00	0	0.00	0.11
36	A M CHOKSEY, M A NAZARETH - TRUSTEES - M&M EMPLOYEES WELFARE FUND NO. 3 (EARLIER KNOWN AS MSL EMPLOYEES WELFARE FUND)		84800	0.01	0	0.00	0.00	0	0.00	0	0.00	0.01
37	BHARAT N DOSHI, A.K. NANDA - TRUSTEES - M&M BENEFIT TRUST		51835214	8.35	0	0.00	0.00	0	0.00	0	0.00	8.35
38	DEVESHWAR JAGAT SHARMA		12000	0.00	0	0.00	0.00	0	0.00	0	0.00	0.00
39	DHRUV S SHARMA		12000	0.00	0	0.00	0.00	0	0.00	0	0.00	0.00
40	YUTHICA KESHUB MAHINDRA		605772	0.10	0	0.00	0.00	0	0.00	0	0.00	0.10
	TOTAL		158768259	25.56	8669815	5.46	1.40	0	0.00	0	0.00	25.56

<sup>(\*)</sup> The term "encumbrance" has the same meaning as assigned to it in regulation 28(3) of the SAST Regulations , 2011

(I)(c)(i) Statement showing holding of securities (including shares, warrants,convertible securities) of persons belonging to the category "Public" and holding more than 1% of the total number of shares.

Sr. No.	Name of the shareholder	Number of shares held	Shares as a percentage of total	je		Details of sec	Total shares (including	
			number of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above}	warrants held	warrants of		As a % of total number of convertible securities of the same class	underlying shares assuming full conversion of warrants
1	LIFE INSURANCE CORPORATION OF INDIA	79290471	12.77		0	0	0	12.77
	DODGE AND COX INTERNATIONAL STOCK FUND	16522808	2.66		0	0	0	2.66
	EUROPACIFIC GROWTH FUND	14410810	2.32		0	0		2.32
	GOVERNMENT OF SINGAPORE	12353339	1.99		0	0	0	1.99
5	ICICI PRUDENTIAL LIFE INSURANCE COMPANY LTD	11502579	1.85		0	0	0	1.85
6	NATIONAL WESTMINSTER BANK PLC AS DEPOSITARY OF FIRST STATE ASIA PACIFIC FUND OF FIRST STATE INVESTMENTS ICVC LEADERS FUND A SUB	8625443	1.39	0	0	0	0	1.39
7	GENERAL INSURANCE CORPORATION OF INDIA	7795400	1.25	0	0	0	0	1.25
8	ARANDA INVESTMENTS (MAURITIUS) PTE LTD	6832016	1.10	0	0	0	0	1.10
	TOTAL	157332866	25.33	0	0	0	0	25.33

<sup>(</sup>I)(c)(ii) Statement showing holding of securities (including shares, warrants, convertible securities) of persons (together with PAC) belonging to the category "Public" and holding more than 5% of the total number of shares of the company

Sr.No.	Name(s) of the shareholder(s) and the Persons Acting in	Number of shares	Shares as a percentage of total	Details o	f warrants	Details of convertible securities		Total shares (including
	Concert (PAC) with them		number of shares {i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above}	No. of warrants held	As a % of total number of warrants of the same class	Number of convertible securities held	% w.r.t total number of convertibl e securities of the same class	underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share capital
4	LIFE INSURANCE CORPORATION OF INDIA	67229879	10.82	0	0.00	0	0.00	10.82
2	LIC OF INDIA MONEY PLUS GROWTH FUND	4281796						0.69
3	LIFE INSURANCE CORPORATION OF INDIA P & GS FUND	2593670						
4	LIC OF INDIA MARKET PLUS NON UNIT FUND	1879600	0.30	0	0.00	0	0.00	0.30
5	LIFE INSURANCE CORPORATION OF INDIA - ULIF004200910LICEND+GRW512	999409						0.16
6	LIC OF INDIA SAMRIDHI PLUS FUND	849804	0.14	0	0.00	0	0.00	0.14
7	LIC OF INDIA WEALTH PLUS FUND	356568						
8	LIC OF INDIA PROFIT PLUS GROWTH FUND	246359						
9	LIC OF INDIA PROFIT PLUS NON UNIT FUND	161155						0.03
10	LIC OF INDIA MARKET PLUS GROWTH FUND	160612						0.03
11	LIC OF INDIA JEEVAN PLUS NON UNIT FUND	102000		0				0.02
12	LIC OF INDIA PENSION PLUS MIXED FUND	82000		0	0.00			0.01
13	LIC OF INDIA JEEVAN PLUS GROWTH FUND	75629	0.01	0	0.00	0	0.00	0.01
14	LIC OF INDIA MARKET PLUS 1 NON UNIT FUND	60000	0.01	0		0	0.00	0.01
15	LIC OF INDIA HEALTH PLUS NON UNIT FUND	41508	0.01	0				0.01
16	LIC OF INDIA FUTURE PLUS NON UNIT FUND	25500		0				0.01
17	LIC OF INDIA HEALTH PLUS FUND	25400		0				0.01
18	LIC OF INDIA HEALTH PROTECTION PLUS FUND	23303						0.00
19	LIC OF INDIA MONEY PLUS 1 GROWTH FUND	21716						
20	LIC OF INDIA FUTURE PLUS GROWTH FUND	21131						
21 22	LIC OF INDIA FUTURE PLUS GROWTH FUND	20188 9000						0.00
	LIFE INSURANCE CORPORATION OF INDIA - ULIF003200910LICEND+BAL512			•				
23	LIC OF INDIA BIMA PLUS NON UNIT FUND	5500		0				
24	LIC OF INDIA GRATUITY PLUS GROWTH FUND	4850		0				0.00
25	LIC OF INDIA JEEVAN SAATHI PLUS GROWTH FUND	2600						0.00
26	LIC OF INDIA PROFIT PLUS BALANCED FUND	2000						0.00
27	LIC OF INDIA BIMA PLUS RISK FUND	1544						
28 29	LIC OF INDIA HEALTH PROTECTION BLUS NON LINIT	1500 1000						0.00
30	LIC OF INDIA HEALTH PROTECTION PLUS NON UNIT LIC OF INDIA MONEY PLUS 1 BALANCED FUND	800						0.00
31	LIC OF INDIA MONET PLOS I BALANCED FUND	600						0.00
32	LIC OF INDIA PROFIT PLUS SECURED FUND	600						0.00
33	LIC OF INDIA MONEY PLUS SECURED FUND	500						0.00
34	LIC OF INDIA GRATUITY PLUS BALANCE FUND	500						
35	LIC OF INDIA FORTUNE PLUS BALANCED FUND	500						

36	LIC OF INDIA MONEY PLUS 1 SECURED FUND	450	0.00	0	0.00	0	0.00	0.00
37	LIC OF INDIA MONEY PLUS 1 NON UNIT FUND	300	0.00	0	0.00	0	0.00	0.00
38	LIC OF INDIA FORTUNE PLUS SECURED FUND	300	0.00	0	0.00	0	0.00	0.00
39	LIC OF INDIA JEEVAN PLUS SECURED FUND	300	0.00	0	0.00	0	0.00	0.00
40	LIC OF INDIA JEEVAN SAATHI PLUS SECURED FUND	150	0.00	0	0.00	0	0.00	0.00
41	LIC OF INDIA JEEVAN SAATHI PLUS BALANCED FUND	150	0.00	0	0.00	0	0.00	0.00
42	LIC OF INDIA CHILD FORTUNE PLUS BALANCED FUND	100	0.00	0	0.00	0	0.00	0.00
	TOTAL	79290471	12.77	0	0.00	0	0.00	12.77

#### (1) (d) Statement showing details of locked- in shares

Sr. No.	Name of shareholder	No. of locked-	Locked-in	Promoter /
		in shares	shares as	Promoter
			percentage of	Group /
			total no. of	Public
			shares	
			{i.e.Grand	
			Total(A)+(B)+	
			C) indicated	
			in statement	
			at para(I)(a)	
			above}	
		0	0.00	
	TOTAL	0	0.00	

# (II) (a) Statement showing details of Depository Receipts (DRS)

Sr. No.	Type of outstanding DR (ADRs, GDRs, SDRs, etc.)	Number of outstanding DRs	No. of shares underlying outstanding DRs	Shares underlying outstanding DRs as a percentage of total no. of shares {i.e. Grand Total (A)+(B)+C) indicated in Statement at para (I)(a)above}
1	GDR	35741815	35741815	5.75
	TOTAL	35741815	35741815	5.75

# (II) (b) Statement showing holding of Depository Receipts (DRs), where underlying shares held by 'Promoter / Promoter Group' are in excess of 1% of the total number of shares

Sr. No.	Name of the DR Holder	,,,	No. of shares underlying outstanding DRs.	Shares underlying outstanding DRs as a percentage of total no. of shares {i.e. Grand Total (A)+(B)+C) indicated in Statement at para (I)(a)above}
		0	0	0.00
	TOTAL		0	0.00