

REF:NS:SEC:

11th March, 2016

National Stock Exchange of India Limited
"Exchange Plaza", 5th Floor,
Plot No.C/1, G Block
Bandra-Kurla Complex
Bandra (East), Mumbai 400051.

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai 400001.

Bourse de Luxembourg
Societe de la Bourse de Luxembourg
Societe Anonyme/R.C.B. 6222,
B.P. 165, L-2011 Luxembourg.

London Stock Exchange Plc
10 Paternoster Square
London EC4M 7LS.

Sub: SEBI (Listing Obligations and Disclosure Requirements), Regulations 2015 - Presentation made to the Analyst/Institutional Investor

This is further to our letters bearing REF:NS:SEC dated 8th March, 2016, wherein we had given you advance intimation of upcoming Analyst or Institutional Investor Interactions in terms of Regulation 30(6) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

We wish to inform that the Company today conducted One on One interaction with Elo Mutual Pension Insurance Company in Mumbai and the Presentation which was sent to the Stock Exchanges vide letter bearing REF:NS:SEC dated 12th February, 2016 and uploaded on the Company's website with the link: [http://www.mahindra.com/resources/investor-reports/Latest %20Reports %20 and% 20Announcements/Q3%20F2016%20Investor%20Presentation%20Handout.pdf](http://www.mahindra.com/resources/investor-reports/Latest%20Reports%20and%20Announcements/Q3%20F2016%20Investor%20Presentation%20Handout.pdf) was made to them.

Kindly take the same on record and acknowledge receipt.

Yours faithfully,

For MAHINDRA & MAHINDRA LIMITED


NARAYAN SHANKAR
COMPANY SECRETARY

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