

COMMUNIQUE – January 2016

January 2016 volumes compared to January 2015

Mahindra & Mahindra - Monthly Flash Volumes - January 2016						
Auto Sector	Jan-16	Jan-15	%YoY	Apr-Jan 16	Apr-Jan 15	%YoY
Utility Vehicles	21034	18550	13%	174276	168360	4%
Cars + Vans	1054	1023	3%	11428	14608	-22%
Total Passenger Vehicles	22088	19573	13%	185704	182968	1%
LCV < 3.5T	13297	12150	9%	126005	120670	4%
LCV > 3.5T	477	380	26%	5129	4407	16%
MHCV	611	416	47%	4347	2700	61%
Total Commercial Vehicles	14385	12946	11%	135481	127777	6%
3 Wheelers	4220	4526	-7%	46565	47800	-3%
Total Domestic Sales	40693	37045	10%	367750	358545	3%
Total Export Sales	3096	2885	7%	29628	23065	28%
Total Sales (Dom + Exports)	43789	39930	10%	397378	381610	4%
Farm Equipment Sector						
	Jan-16	Jan-15	%YoY	Apr-Jan 16	Apr-Jan 15	%YoY
Domestic	14402	13852	4%	175413	199498	-12%
Exports	663	1061	-38%	9922	10836	-8%
Total Tractors (Dom + Exp)	15065	14913	1%	185335	210334	-12%