

REF:NS:SEC

7<sup>th</sup> December, 2016

**National Stock Exchange of India Limited**  
"Exchange Plaza", 5<sup>th</sup> Floor,  
Plot No. C/1, G Block  
Bandra-Kurla Complex  
Bandra (East), Mumbai - 400051.

**BSE Limited**  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Fort,  
Mumbai 400 001.

**Bourse de Luxembourg**  
Societe de la Bourse de Luxembourg  
Societe Anonyme/R.C.B. 6222,  
B.P. 165, L-2011 Luxembourg.

**London Stock Exchange Plc**  
10 Paternoster Square  
London EC4M 7LS.

**Sub: Report for the month of November, 2016**

Please find enclosed production, sales and export figures of the Company.

Kindly take the above on record.

Yours faithfully,  
For MAHINDRA & MAHINDRA LIMITED

  
NARAYAN SHANKAR  
COMPANY SECRETARY

Encl.: a/a

Category	Production				Sales				Export			
	Nov-15	Nov-16	F'16	F'17	Nov-15	Nov-16	F'16	F'17	Nov-15	Nov-16	F'16	F'17
CAR COMPACT	38	10	521	20	47	5	533	57	0	0	0	0
CAR SUPER COMPACT	200	402	1959	2499	174	286	1900	2424	0	0	0	0
V1	317	186	3025	4570	574	355	2386	4826	0	0	50	110
V2	60	69	4664	1775	181	81	4668	2059	0	0	0	0
UV1	10462	7880	65722	83552	9975	7011	63475	81863	39	165	398	2135
UV2	9335	6598	75945	68016	8707	5371	72279	62032	149	640	2674	5248
UV4	0	0	137	114	4	28	178	108	0	0	0	0
M2-A2	7	18	84	166	68	98	1055	1158	0	0	0	0
M3-A2	35	45	903	1535	23	42	731	918	0	5	23	20
M3-B2	21	143	728	945	21	91	881	952	0	10	21	17
N1-A1	3620	2610	22808	21013	3249	2551	19087	18119	454	70	3549	3383
N1-A2	11609	12813	96542	101611	10765	9366	82019	87173	1504	1751	14917	15089
N2-A1	234	369	2278	2900	221	220	1578	1856	55	28	716	1050
N2-A2	0	0	0	0	0	0	0	0	0	0	0	0
N3-B1(a)	169	147	1312	1659	184	182	1324	1455	0	1	0	62
N3-B1(b)	117	14	1173	686	103	18	1053	505	0	0	140	109
N3-B2(b)	94	65	389	786	120	83	429	846	0	0	0	1
N3-B2(c)	79	29	463	487	42	36	389	366	6	0	15	53
N3-B2(e)	7	34	20	264	5	37	13	261	0	0	0	0
TH-A(a)	3274	2730	26897	24537	3241	2445	25638	23762	0	7	806	613
TH-A(b)	0	0	0	0	0	0	0	0	0	0	0	0
TH-B(a)	1662	1468	11394	11369	1483	1271	11474	11593	0	8	145	28
TH-B(b)	206	270	941	1910	196	237	1056	1949	0	0	0	0
<b>Grand Total</b>	<b>41546</b>	<b>35900</b>	<b>317905</b>	<b>330414</b>	<b>39383</b>	<b>29814</b>	<b>292146</b>	<b>304282</b>	<b>2207</b>	<b>2685</b>	<b>23454</b>	<b>27918</b>

Note: The above figures have not been independently verified or audited. As such, the final figures after audit may vary