

## COMMUNIQUE - April 2017

April 2017 volumes compared to April 2016

<b>Mahindra &amp; Mahindra - Monthly Flash Volumes</b>			
<b>Auto Sector</b>	<b>Apr-17</b>	<b>Apr-16</b>	<b>%YoY</b>
Utility Vehicles	18363	21484	-15%
Cars + Vans	962	1171	-18%
<b>Total Passenger Vehicles (UVs+Verito)</b>	<b>19325</b>	<b>22655</b>	<b>-15%</b>
LCV < 3.5T	14360	11834	21%
LCV > 3.5T	428	641	-33%
MHCV	278	472	-41%
<b>Total Commercial Vehicles</b>	<b>15066</b>	<b>12947</b>	<b>16%</b>
3 Wheelers	3438	3755	-8%
<b>Total Domestic Sales</b>	<b>37829</b>	<b>39357</b>	<b>-4%</b>
<b>Total Exports Sales</b>	<b>1528</b>	<b>2506</b>	<b>-39%</b>
<b>Total Sales (Dom + Exports)</b>	<b>39357</b>	<b>41863</b>	<b>-6%</b>
<b>Farm Equipment Sector</b>	<b>Apr-17</b>	<b>Apr-16</b>	<b>%YoY</b>
Domestic	25081	20704	21%
Exports	920	682	35%
<b>Total Tractors (Dom + Exp)</b>	<b>26001</b>	<b>21386</b>	<b>22%</b>