

## COMMUNIQUE - June 2017

June 2017 volumes compared to June 2016

<b>Mahindra &amp; Mahindra - Monthly Flash Volumes</b>						
<b>Auto Sector</b>	<b>Jun-17</b>	<b>Jun-16</b>	<b>%YoY</b>	<b>Apr-Jun 17</b>	<b>Apr-Jun 16</b>	<b>%YoY</b>
Utility Vehicles	15388	15777	-2%	53082	55909	-5%
Cars + Vans	782	1293	-40%	2703	3451	-22%
<b>Total Passenger Vehicles</b>	<b>16170</b>	<b>17070</b>	<b>-5%</b>	<b>55785</b>	<b>59360</b>	<b>-6%</b>
LCV < 3.5T	13538	11955	13%	43009	35641	21%
LCV > 3.5T	893	1066	-16%	2027	2463	-18%
MHCV	700	517	35%	1416	1490	-5%
<b>Total Commercial Vehicles</b>	<b>15131</b>	<b>13538</b>	<b>12%</b>	<b>46452</b>	<b>39594</b>	<b>17%</b>
3 Wheelers	2560	4381	-42%	10055	12005	-16%
<b>Total Domestic Sales</b>	<b>33861</b>	<b>34989</b>	<b>-3%</b>	<b>112292</b>	<b>110959</b>	<b>1%</b>
<b>Total Exports Sales</b>	<b>1855</b>	<b>4020</b>	<b>-54%</b>	<b>4676</b>	<b>10569</b>	<b>-56%</b>
<b>Total Sales (Dom + Exports)</b>	<b>35716</b>	<b>39009</b>	<b>-8%</b>	<b>116968</b>	<b>121528</b>	<b>-4%</b>
<b>Farm Equipment Sector</b>	<b>Jun-17</b>	<b>Jun-16</b>	<b>%YoY</b>	<b>Apr-Jun 17</b>	<b>Apr-Jun 16</b>	<b>%YoY</b>
Domestic	31522	28797	9%	81178	71649	13%
Exports	1411	1394	1%	3355	2946	14%
<b>Total Tractors (Dom + Exp)</b>	<b>32933</b>	<b>30191</b>	<b>9%</b>	<b>84533</b>	<b>74595</b>	<b>13%</b>