

COMMUNIQUE - Aug 2018

Aug 2018 volumes compared to Aug 2017

Mahindra & Mahindra - Monthly Flash Volumes							
Auto Sector	Aug-18	Aug-17	%YoY	%YoY	Apr-Aug 18	Apr-Aug 17	%YoY
Utility Vehicles	17892	18255	-2%	-5%	91845	90489	1%
Cars* + Vans	1866	1151	62%	-22%	8473	5946	42%
Total Passenger Vehicles	19758	19406	2%	-6%	100318	96435	4%
LCV < 3.5T	18584	15346	21%	21%	87752	72116	22%
LCV > 3.5T	594	419	42%	-18%	3620	3052	19%
MHCV	1148	538	113%	-5%	5178	2611	98%
Total Commercial Vehicles	20326	16303	25%	17%	96550	77779	24%
3W	5289	3906	35%	-16%	23834	17738	34%
Total Domestic Sales	45373	39615	15%	1%	220702	191952	15%
Total Exports Sales	2951	2592	14%	-56%	14922	9253	61%
Total Sales (Dom + Exports)	48324	42207	14%	-4%	235624	201205	17%
Farm Equipment Sector	Aug-18	Aug-17	%YoY	%YoY	Apr-Aug 18	Apr-Aug 17	%YoY
Domestic	16375	15356	7%	13%	135309	114738	18%
Exports	1410	1285	10%	14%	5939	5853	1%
Total Tractors (Dom + Exp)	17785	16641	7%	13%	141248	120591	17%

*Above Domestic Sales includes sales made in subsidiary company Mahindra Electric Mobility Ltd