

COMMUNIQUE - Dec 2018

Dec 2018 volumes compared to Dec 2017

Mahindra & Mahindra - Monthly Flash Volumes						
Auto Sector	Dec-18	Dec-17	%YoY	Apr-Dec 18	Apr-Dec 17	%YoY
Utility Vehicles	13891	14514	-4%	162949	166110	-2%
Cars** + Vans	1200	1029	17%	14125	10765	31%
Total Passenger Vehicles	15091	15543	-3%	177074	176875	0%
LCV < 3.5T	15537	15749	-1%	166199	137987	20%
LCV > 3.5T	545	600	-9%	5814	5142	13%
MHCV	824	1193	-31%	8386	6230	35%
Total Commercial Vehicles	16906	17542	-4%	180399	149359	21%
3 Wheelers	4693	3894	21%	48101	38141	26%
Total Domestic Sales	36690	36979	-1%	405574	364375	11%
Total Export Sales	3065	2221	38%	28343	19512	45%
Total Sales (Dom + Exports)	39755	39200	1%	433917	383887	13%
Farm Equipment Sector	Dec-18	Dec-17	%YoY	Apr-Dec 18	Apr-Dec 17	%YoY
Domestic	16510	16855	-2%	259243	236600	10%
Exports	894	1633	-45%	10315	11823	-13%
Total Tractors (Dom + Exp)	17404	18488	-6%	269558	248423	9%

**Above Domestic Sales includes sales made in subsidiary company Mahindra Electric Mobility Ltd