

COMMUNIQUE - Jan 2019

Jan 2019 volumes compared to Jan 2018

Mahindra & Mahindra - Monthly Flash Volumes						
Auto Sector	Jan-19	Jan-18	%YoY	Apr-Jan 19	Apr-Jan 18	%YoY
Utility Vehicles	22263	22235	0%	185212	188345	-2%
Cars** + Vans	1609	1451	11%	15734	12216	29%
Total Passenger Vehicles	23872	23686	1%	200946	200561	0%
LCV < 3.5T	21035	19309	9%	187234	157296	19%
LCV > 3.5T	741	644	15%	6555	5786	13%
MHCV	849	1049	-19%	9235	7279	27%
Total Commercial Vehicles	22625	21002	8%	203024	170361	19%
3 Wheelers	6003	4744	27%	54104	42885	26%
Total Domestic Sales	52500	49432	6%	458074	413807	11%
Total Export Sales	3222	2631	22%	31565	22143	43%
Total Sales (Dom + Exports)	55722	52063	7%	489639	435950	12%
Farm Equipment Sector	Jan-19	Jan-18	%YoY	Apr-Jan 19	Apr-Jan 18	%YoY
Domestic	20948	20822	1%	280191	257422	9%
Exports	1264	1243	2%	11579	13066	-11%
Total Tractors (Dom + Exp)	22212	22065	1%	291770	270488	8%

**Above Domestic Sales includes sales made in subsidiary company Mahindra Electric Mobility Ltd