

## COMMUNIQUE - June 2018

June 2018 volumes compared to June 2017

<b>Mahindra &amp; Mahindra - Monthly Flash Volumes</b>						
<b>Auto Sector</b>	<b>Jun-18</b>	<b>Jun-17</b>	<b>%YoY</b>	<b>Apr-Jun 18</b>	<b>Apr-Jun 17</b>	<b>%YoY</b>
Utility Vehicles	16408	15388	7%	56074	53082	6%
Cars + Vans	1729	824	110%	4705	2913	62%
<b>Total Passenger Vehicles</b>	<b>18137</b>	<b>16212</b>	<b>12%</b>	<b>60779</b>	<b>55995</b>	<b>9%</b>
LCV < 3.5T	17125	13538	26%	51383	43009	19%
LCV > 3.5T	996	894	11%	2393	2028	18%
MHCV	1108	700	58%	3164	1416	123%
<b>Total Commercial Vehicles</b>	<b>19229</b>	<b>15132</b>	<b>27%</b>	<b>56940</b>	<b>46453</b>	<b>23%</b>
3 Wheelers	4323	2560	69%	13005	10055	29%
<b>Total Domestic Sales</b>	<b>41689</b>	<b>33904</b>	<b>23%</b>	<b>130724</b>	<b>112503</b>	<b>16%</b>
<b>Total Exports Sales</b>	<b>3466</b>	<b>1855</b>	<b>87%</b>	<b>9377</b>	<b>4676</b>	<b>101%</b>
<b>Total Sales (Dom + Exports)</b>	<b>45155</b>	<b>35759</b>	<b>26%</b>	<b>140101</b>	<b>117179</b>	<b>20%</b>
<b>Farm Equipment Sector</b>	<b>Jun-18</b>	<b>Jun-17</b>	<b>%YoY</b>	<b>Apr-Jun 18</b>	<b>Apr-Jun 17</b>	<b>%YoY</b>
Domestic	39277	31660	24%	97360	81578	19%
Exports	1252	1433	-13%	3424	3415	0%
<b>Total Tractors (Dom + Exp)</b>	<b>40529</b>	<b>33093</b>	<b>22%</b>	<b>100784</b>	<b>84993</b>	<b>19%</b>