

COMMUNIQUE - Mar 2019

Mar 2019 volumes compared to Mar 2018

Mahindra & Mahindra - Monthly Flash Volumes						
Auto Sector	Mar-19	Mar-18	%YoY	Apr-Mar 19	Apr-Mar 18	%YoY
Utility Vehicles	25801	24593	5%	235362	233915	1%
Cars** + Vans	1845	1962	-6%	19339	15590	24%
Total Passenger Vehicles	27646	26555	4%	254701	249505	2%
LCV < 3.5T	22471	23053	-3%	229352	199574	15%
LCV > 3.5T	1035	1065	-3%	8411	7744	9%
MHCV	917	1377	-33%	10838	9484	14%
Total Commercial Vehicles	24423	25495	-4%	248601	216802	15%
3 Wheelers	6943	6602	5%	66699	54625	22%
Total Domestic Sales	59012	58652	1%	570001	520932	9%
Total Export Sales	3940	3424	15%	38595	28221	37%
Total Sales (Dom + Exports)	62952	62076	1%	608596	549153	11%
Farm Equipment Sector	Mar-19	Mar-18	%YoY	Apr-Mar 19	Apr-Mar 18	%YoY
Domestic	18446	27155	-32%	316742	304019	4%
Exports	1242	1322	-6%	13694	15604	-12%
Total Tractors (Dom + Exp)	19688	28477	-31%	330436	319623	3%

**Above Domestic Sales includes sales made in subsidiary company Mahindra Electric Mobility Ltd