

REF:NS:SEC:  
4<sup>th</sup> October, 2019

**National Stock Exchange of India Limited**  
"Exchange Plaza", 5<sup>th</sup> Floor,  
Plot No.C/1, G Block  
Bandra-Kurla Complex  
Bandra (East), Mumbai 400051.

**BSE Limited**  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Fort,  
Mumbai 400001.

**Bourse de Luxembourg**  
Societe de la Bourse de Luxembourg  
Societe Anonyme/R.C.B. 6222,  
B.P. 165, L-2011 Luxembourg.

**London Stock Exchange Plc**  
10 Paternoster Square  
London EC4M 7LS.

**Sub: Report for the month of September, 2019**

Please find enclosed production, sales and export figures of the Company for the month of September, 2019

Kindly take the above on record.

Yours faithfully,  
For MAHINDRA & MAHINDRA LIMITED



**NARAYAN SHANKAR**  
COMPANY SECRETARY.



Encl: a/a

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| Mahindra & Mahindra Ltd<br>Category | Production   |              |               |               | Sales        |              |               |               | Export      |             |              |              |
|-------------------------------------|--------------|--------------|---------------|---------------|--------------|--------------|---------------|---------------|-------------|-------------|--------------|--------------|
|                                     | Sep-18       | Sep-19       | F'19          | F'20          | Sep-18       | Sep-19       | F'19          | F'20          | Sep-18      | Sep-19      | F'19         | F'20         |
| CAR COMPACT                         | 0            | 0            | 0             | 0             | 0            | -1           | 0             | -1            | 0           | 0           | 0            | 0            |
| CAR SUPER COMPACT                   | 58           | 47           | 696           | 255           | 57           | 110          | 502           | 350           | 0           | 0           | 6            | 0            |
| V1                                  | 814          | 396          | 5395          | 3960          | 539          | 331          | 4615          | 3222          | 359         | 135         | 589          | 453          |
| V2                                  | 895          | 113          | 4757          | 132           | 910          | 35           | 4559          | 1502          | 0           | 25          | 255          | 25           |
| UV1                                 | 9761         | 7066         | 63134         | 62774         | 9204         | 7302         | 58052         | 57229         | 383         | 600         | 2746         | 5701         |
| UV2                                 | 10445        | 5450         | 61939         | 39613         | 10671        | 6481         | 53635         | 41050         | 443         | 168         | 2321         | 1101         |
| UV4                                 | 153          | 1            | 187           | 740           | 10           | 75           | 43            | 711           | 0           | 0           | 0            | 0            |
| M2-A2                               | 104          | 73           | 883           | 537           | 95           | 12           | 802           | 665           | 0           | 0           | 50           | 60           |
| M3-A2                               | 58           | 66           | 592           | 434           | 23           | 38           | 655           | 496           | 10          | 0           | 10           | 20           |
| M3-B2                               | 27           | 12           | 671           | 386           | 35           | 24           | 653           | 520           | 0           | 0           | 2            | 21           |
| N1-A1                               | 4607         | 3235         | 26497         | 19283         | 4921         | 3580         | 25740         | 19770         | 102         | 50          | 409          | 226          |
| N1-A2                               | 16717        | 14790        | 102427        | 80188         | 16302        | 14418        | 83233         | 74425         | 2073        | 1545        | 10802        | 6809         |
| N2-A1                               | 616          | 277          | 2593          | 1783          | 474          | 340          | 2137          | 1814          | 82          | 0           | 359          | 82           |
| N2-A2                               | 0            | 0            | 0             | 0             | 0            | 0            | 0             | 0             | 0           | 0           | 0            | 0            |
| N2-A3                               | 0            | 5            | 0             | 16            | 0            | 6            | 0             | 10            | 0           | 0           | 0            | 0            |
| N2-A4                               | 15           | 44           | 19            | 445           | 3            | 46           | 3             | 424           | 0           | 8           | 0            | 8            |
| N3-B1(a)                            | 338          | 93           | 1777          | 823           | 381          | 146          | 1544          | 873           | 22          | 9           | 116          | 129          |
| N3-B1(b)                            | 494          | 204          | 3228          | 1284          | 416          | 134          | 2969          | 1393          | 0           | 0           | 0            | 0            |
| N3-B2(b)                            | 66           | 30           | 423           | 258           | 62           | 33           | 419           | 279           | 0           | 0           | 0            | 0            |
| N3-B2(c)                            | 58           | 29           | 427           | 163           | 83           | 16           | 387           | 156           | 3           | 15          | 35           | 15           |
| N3-B2(e)                            | 102          | 70           | 942           | 291           | 122          | 79           | 923           | 294           | 0           | 0           | 0            | 0            |
| TH-A(a)                             | 4674         | 4778         | 19408         | 17111         | 4421         | 4535         | 19068         | 17319         | 208         | 96          | 582          | 271          |
| TH-A(b)                             | 0            | 0            | 0             | 0             | 0            | 0            | 0             | 0             | 0           | 0           | 0            | 0            |
| TH-A(A3)                            | 895          | 1016         | 2943          | 3976          | 846          | 1004         | 3050          | 4321          | 45          | 0           | 75           | 15           |
| TH-B(a)                             | 1599         | 1401         | 9364          | 8397          | 1673         | 1517         | 8656          | 7689          | 0           | 0           | 248          | 399          |
| TH-B(b)                             | 0            | 0            | 0             | 0             | 0            | 0            | 0             | 0             | 0           | 0           | 0            | 0            |
| <b>Grand Total</b>                  | <b>52496</b> | <b>39196</b> | <b>308302</b> | <b>242849</b> | <b>51248</b> | <b>40261</b> | <b>271645</b> | <b>234511</b> | <b>3730</b> | <b>2651</b> | <b>18605</b> | <b>15335</b> |

| Mahindra Electric Mobility<br>Limited<br>Category | Production |        |      |      | Sales  |        |      |      | Export |        |      |      |
|---|------------|--------|------|------|--------|--------|------|------|--------|--------|------|------|
|   | Sep-18     | Sep-19 | F'19 | F'20 | Sep-18 | Sep-19 | F'19 | F'20 | Sep-18 | Sep-19 | F'19 | F'20 |
| Car-Mini  | 22         | 0      | 379  | 0    | 20     | 0      | 323  | 5    | 24     | 0      | 71   | 62   |
| TH-A(A3)  | 0          | 0      | 0    | 0    | 0      | 431    | 0    | 1341 | 0      | 0      | 0    | 2    |

Note: The above figures have not been independently verified or audited. As such, the final figures after audit may vary