

**COMMUNIQUE - Apr 2019**

Apr 2019 volumes compared to Apr 2018

<b>Mahindra &amp; Mahindra - Monthly Flash Volumes</b>			
<b>Auto Sector</b>	<b>Apr-19</b>	<b>Apr-18</b>	<b>%YoY</b>
Utility Vehicles	18848	20371	-7%
Cars** + Vans	1118	1556	-28%
<b>Total Passenger Vehicles</b>	<b>19966</b>	<b>21927</b>	<b>-9%</b>
LCV < 3.5T	16284	17495	-7%
LCV > 3.5T	563	564	0%
MHCV	474	904	-48%
<b>Total Commercial Vehicles</b>	<b>17321</b>	<b>18963</b>	<b>-9%</b>
<b>3 Wheelers</b>	<b>4316</b>	<b>4327</b>	<b>0%</b>
<b>Total Domestic Sales</b>	<b>41603</b>	<b>45217</b>	<b>-8%</b>
<b>Total Exports Sales</b>	<b>2118</b>	<b>2880</b>	<b>-26%</b>
<b>Total Sales (Dom + Exports)</b>	<b>43721</b>	<b>48097</b>	<b>-9%</b>
<b>Farm Equipment Sector</b>	<b>Apr-19</b>	<b>Apr-18</b>	<b>%YoY</b>
Domestic	27495	29884	-8%
Exports	1057	1041	2%
<b>Total Tractors (Dom + Exp)</b>	<b>28552</b>	<b>30925</b>	<b>-8%</b>

\*\*Above Domestic Sales includes sales made in subsidiary company Mahindra Electric Mobility Ltd