

REF:NS:SEC:
6th October, 2020

National Stock Exchange of India Limited
"Exchange Plaza", 5th Floor,
Plot No.C/1, G Block
Bandra-Kurla Complex
Bandra (East), Mumbai 400051.

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai 400001.

Bourse de Luxembourg
Societe de la Bourse de Luxembourg
Societe Anonyme/R.C.B. 6222,
B.P. 165, L-2011 Luxembourg.

London Stock Exchange Plc
10 Paternoster Square
London EC4M 7LS.

Dear Sirs,

Sub: Mahindra's All-New Thar crosses 9,000 Bookings

This is in furtherance to our letters dated 15th August, 2020 and 2nd October, 2020, regarding unveiling of the All New Thar.

Please find enclosed the Press Release issued by the Company on the captioned subject.

This is for your information.

Kindly acknowledge receipt.

Yours faithfully,
For MAHINDRA & MAHINDRA LIMITED



NARAYAN SHANKAR
COMPANY SECRETARY

Encl.: a/a

Mahindra's All-New Thar Crosses 9,000 Bookings

Only SUV in the 4X4 lifestyle category to record such a booking milestone

Mumbai, October 6, 2020: Mahindra & Mahindra Ltd. (M&M), part of the USD 19.4 billion Mahindra Group, today announced that its legendary SUV, the All-New Thar has already crossed 9,000 bookings, since its launch on October 2, 2020. This, despite only 18 cities being part of phase one markets where test drive and demo vehicles are available.

The All-New Thar becomes the only SUV in the 4X4 lifestyle category to record this booking milestone in such a short span of time.

In addition to the traditional lovers of this iconic brand, the All-New Thar has also appealed to a whole new set of urban lifestyle-seekers, who have shown significant interest in the Convertible Top and Automatic Transmission top end variants.

Commenting on the booking milestone, **Veejay Nakra, Chief Executive Officer, Automotive Division, Mahindra & Mahindra Ltd.** said, "We are extremely happy with the overwhelming response and excitement that the All-New Thar has created. What is also encouraging is that the All-New Thar has resonated well with lifestyle seekers, families & women buyers, thereby opening-up an entirely new set of customers for this iconic lifestyle 4X4 SUV. Despite test drives being available in just 18 cities to begin with, we have received over 9,000 bookings for the All-New Thar, since its launch, which is unprecedented for this segment. Our endeavour is to ensure that test drive vehicles are available in the rest of the country at the earliest, for more people to experience and book the All-New Thar."

As one of the most anticipated launches in the industry, the All-New Thar has garnered a lot of interest from buyers and auto experts alike. Since its launch on October 2, 2020, the All-New Thar has received over 36,000 enquiries and more than 3.3 lakh website visitors.

Test drives for the All-New Thar has begun in phases, starting with 18 cities. The company will add 100 more cities on October 10, 2020 and test drives for the rest of the county will be available from October 15, 2020. For more details and updates on test drives customers can visit <https://auto.mahindra.com/test-drive?brand=thar>. The deliveries for the All-New Thar will commence on November 1, 2020.

About Mahindra

The Mahindra Group is a USD 19.4 billion federation of companies that enables people to rise through innovative mobility solutions, driving rural prosperity, enhancing urban living, nurturing new businesses and fostering communities. It enjoys a leadership position in utility vehicles, information technology, financial services and vacation ownership in India and is the world's largest tractor company by volume. It also enjoys a strong presence in renewable energy, agribusiness, logistics and real estate development. Headquartered in India, Mahindra employs over 2,56,000 people across 100 countries.

Learn more about Mahindra on www.mahindra.com / Twitter and Facebook: @MahindraRise

Media contact information

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