

**COMMUNIQUE - Aug 2020**

Aug 2020 volumes compared to Aug 2019

<b>Mahindra &amp; Mahindra - Monthly Flash Volumes</b>						
<b>Auto Sector</b>	<b>Aug-20</b>	<b>Aug-19</b>	<b>%YoY</b>	<b>Apr-Aug 20</b>	<b>Apr-Aug 19</b>	<b>%YoY</b>
Utility Vehicles	13,407	13,037	3%	36,008	85,135	-58%
Cars* + Vans	244	470	-48%	610	4,603	-87%
<b>Total Passenger Vehicles</b>	<b>13,651</b>	<b>13,507</b>	<b>1%</b>	<b>36,618</b>	<b>89,738</b>	<b>-59%</b>
LCV < 3.5T	15,097	13,855	9%	43,528	76,197	-43%
LCV > 3.5T	98	475	-79%	197	3,463	-94%
MHCV	104	354	-71%	264	2,587	-90%
<b>Total Commercial Vehicles</b>	<b>15,299</b>	<b>14,684</b>	<b>4%</b>	<b>43,989</b>	<b>82,247</b>	<b>-47%</b>
3W	<b>307</b>	<b>5,373</b>	<b>-94%</b>	<b>442</b>	<b>23,183</b>	<b>-98%</b>
<b>Total Domestic Sales</b>	<b>29,257</b>	<b>33,564</b>	<b>-13%</b>	<b>81,049</b>	<b>1,95,168</b>	<b>-58%</b>
<b>Total Exports Sales</b>	<b>1,169</b>	<b>2,521</b>	<b>-54%</b>	<b>4,706</b>	<b>12,748</b>	<b>-63%</b>
<b>Total Sales (Dom + Exports)</b>	<b>30,426</b>	<b>36,085</b>	<b>-16%</b>	<b>85,755</b>	<b>2,07,916</b>	<b>-59%</b>
<b>Farm Equipment Sector</b>	<b>Aug-20</b>	<b>Aug-19</b>	<b>%YoY</b>	<b>Apr-Aug 20</b>	<b>Apr-Aug 19</b>	<b>%YoY</b>
Domestic	23,503	13,871	69%	1,12,543	1,15,958	-3%
Exports	955	946	1%	2,974	5,201	-43%
<b>Total Tractors (Dom + Exp)</b>	<b>24,458</b>	<b>14,817</b>	<b>65%</b>	<b>1,15,517</b>	<b>1,21,159</b>	<b>-5%</b>

\*Above Domestic Sales includes sales made in subsidiary company Mahindra Electric Mobility Ltd