

## COMMUNIQUE - Feb 2021

Feb 2021 volumes compared to Feb 2020

<b>Mahindra &amp; Mahindra - Monthly Flash Volumes</b>						
<b>Auto Sector</b>	<b>Feb-21</b>	<b>Feb-20</b>	<b>%YoY</b>	<b>Apr-Feb 21</b>	<b>Apr-Feb 20</b>	<b>%YoY</b>
Utility Vehicles	15380	10675	44%	138887	176294	-21%
Cars* + Vans	11	263	-96%	1629	7300	-78%
<b>Total Passenger Vehicles</b>	<b>15391</b>	<b>10938</b>	41%	<b>140516</b>	<b>183594</b>	-23%
LCV < 2T	1175	1220	-4%	22148	36421	-39%
LCV 2T to 3.5T	7446	13771	-46%	113417	149204	-24%
LCV > 3.5T + MHCV	581	865	-33%	3478	11185	-69%
<b>Total Commercial Vehicles</b>	<b>9202</b>	<b>15856</b>	-42%	<b>139043</b>	<b>196810</b>	-29%
<b>3 Wheelers</b>	<b>2357</b>	<b>3843</b>	-39%	<b>16064</b>	<b>61766</b>	-74%
<b>Total Domestic Sales</b>	<b>26950</b>	<b>30637</b>	-12%	<b>295623</b>	<b>442170</b>	-33%
<b>Total Export Sales</b>	<b>1827</b>	<b>1839</b>	-1%	<b>16255</b>	<b>26472</b>	-39%
<b>Total Sales (Dom + Exports)</b>	<b>28777</b>	<b>32476</b>	-11%	<b>311878</b>	<b>468642</b>	-33%
<b>Farm Equipment Sector</b>	<b>Feb-21</b>	<b>Feb-20</b>	<b>%YoY</b>	<b>Apr-Feb 21</b>	<b>Apr-Feb 20</b>	<b>%YoY</b>
Domestic	27170	21877	24%	314016	278483	13%
Exports	976	684	43%	9512	9819	-3%
<b>Total Tractors (Dom + Exp)</b>	<b>28146</b>	<b>22561</b>	25%	<b>323528</b>	<b>288302</b>	12%

\*Above Domestic Sales includes sales made in subsidiary company Mahindra Electric Mobility Ltd