

## COMMUNIQUE - Mar 2021

Mar 2021 volumes compared to Mar 2020

<b>Mahindra &amp; Mahindra - Monthly Flash Volumes</b>						
<b>Auto Sector</b>	<b>Mar-21</b>	<b>Mar-20</b>	<b>%YoY</b>	<b>Apr-Mar 21</b>	<b>Apr-Mar 20</b>	<b>%YoY</b>
Utility Vehicles	16643	3111	435%	155530	179405	-13%
Cars* + Vans	57	272	-79%	1686	7572	-78%
<b>Total Passenger Vehicles</b>	<b>16700</b>	<b>3383</b>	<b>394%</b>	<b>157216</b>	<b>186977</b>	<b>-16%</b>
LCV < 2T	1641	49	3249%	23789	36466	-35%
LCV 2T to 3.5T	14683	2185	572%	128100	151393	-15%
LCV > 3.5T + MHCV	792	87	810%	4270	11272	-62%
<b>Total Commercial Vehicles</b>	<b>17116</b>	<b>2321</b>	<b>637%</b>	<b>156159</b>	<b>199131</b>	<b>-22%</b>
3 Wheelers	<b>4461</b>	<b>421</b>	<b>960%</b>	<b>20525</b>	<b>62187</b>	<b>-67%</b>
<b>Total Domestic Sales</b>	<b>38277</b>	<b>6125</b>	<b>525%</b>	<b>333900</b>	<b>448295</b>	<b>-26%</b>
<b>Total Export Sales</b>	<b>2126</b>	<b>554</b>	<b>284%</b>	<b>18381</b>	<b>27026</b>	<b>-32%</b>
<b>Total Sales (Dom + Exports)</b>	<b>40403</b>	<b>6679</b>	<b>505%</b>	<b>352281</b>	<b>475321</b>	<b>-26%</b>
<b>Farm Equipment Sector</b>	<b>Mar-21</b>	<b>Mar-20</b>	<b>%YoY</b>	<b>Apr-Mar 21</b>	<b>Apr-Mar 20</b>	<b>%YoY</b>
Domestic	29817	13418	122%	343833	291901	18%
Exports	1153	195	491%	10665	10014	7%
<b>Total Tractors (Dom + Exp)</b>	<b>30970</b>	<b>13613</b>	<b>128%</b>	<b>354498</b>	<b>301915</b>	<b>17%</b>

\*Above Domestic Sales includes sales made in subsidiary company Mahindra Electric Mobility Ltd