

## COMMUNIQUE - Sep 2020

Sep 2020 volumes compared to Sep 2019

<b>Mahindra &amp; Mahindra - Monthly Flash Volumes</b>						
<b>Auto Sector</b>	<b>Sep-20</b>	<b>Sep-19</b>	<b>%YoY</b>	<b>Apr-Sept 20</b>	<b>Apr-Sept 19</b>	<b>%YoY</b>
Utility Vehicles	14663	13858	6%	50671	98993	-49%
Cars* + Vans	194	475	-59%	804	5078	-84%
<b>Total Passenger Vehicles</b>	<b>14857</b>	<b>14333</b>	<b>4%</b>	<b>51475</b>	<b>104071</b>	<b>-51%</b>
LCV < 3.5T	18576	17998	3%	62104	94195	-34%
LCV > 3.5T	178	466	-62%	375	3929	-90%
MHCV	153	408	-63%	417	2995	-86%
<b>Total Commercial Vehicles</b>	<b>18907</b>	<b>18872</b>	<b>0%</b>	<b>62896</b>	<b>101119</b>	<b>-38%</b>
3W	<b>587</b>	<b>7487</b>	<b>-92%</b>	<b>1029</b>	<b>30670</b>	<b>-97%</b>
<b>Total Domestic Sales</b>	<b>34351</b>	<b>40692</b>	<b>-16%</b>	<b>115400</b>	<b>235860</b>	<b>-51%</b>
<b>Total Exports Sales</b>	<b>1569</b>	<b>2651</b>	<b>-41%</b>	<b>6275</b>	<b>15399</b>	<b>-59%</b>
<b>Total Sales (Dom + Exports)</b>	<b>35920</b>	<b>43343</b>	<b>-17%</b>	<b>121675</b>	<b>251259</b>	<b>-52%</b>
<b>Farm Equipment Sector</b>	<b>Sep-20</b>	<b>Sep-19</b>	<b>%YoY</b>	<b>Apr-Sept 20</b>	<b>Apr-Sept 19</b>	<b>%YoY</b>
Domestic	42361	36046	18%	154904	152004	2%
Exports	1025	965	6%	3999	6166	-35%
<b>Total Tractors (Dom + Exp)</b>	<b>43386</b>	<b>37011</b>	<b>17%</b>	<b>158903</b>	<b>158170</b>	<b>0%</b>

\*Above Domestic Sales includes sales made in subsidiary company Mahindra Electric Mobility Ltd