

Mahindra & Mahindra Ltd. Mahindra Towers, Dr. G. M. Bhosale Marg, Worli, Mumbai 400 018 India

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Ref. NS: SEC 1st July, 2021

National Stock Exchange of India Limited "Exchange Plaza", 5th Floor, Plot No. C/1, G Block Bandra-Kurla Complex Bandra (East), Mumbai 400051.

Bourse de Luxembourg Societe de la Bourse de Luxembourg Societe Anonyme/R.C.B. 6222, B.P. 165, L-2011 Luxembourg. BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai 400001.

London Stock Exchange Plc 10 Paternoster Square London EC4M 7LS.

Dear Sirs,

Sub: Two Press Releases issued by Mahindra & Mahindra Limited

Please find enclosed two Press Releases issued by Mahindra & Mahindra Limited.

Kindly take the same on record.

Please acknowledge receipt of the same.

Yours faithfully, For MAHINDRA & MAHINDRA LIMITED

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NARAYAN SHANKAR COMPANY SECRETARY

Encl: a/a

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Mahindra Auto Sector sells 32964 vehicles in June 2021

Mumbai, July 1, 2021: Mahindra & Mahindra Ltd. (M&M Ltd.), one of India's leading automotive companies, today announced that its overall auto sales (passenger vehicles + commercial vehicles + exports) for the month of June 2021 stood at 32964 vehicles.

In the Utility Vehicles segment, Mahindra sold 16636 vehicles in June 2021. The Passenger Vehicles segment (which includes UVs, Cars and Vans) sold 16913 vehicles in June 2021. Exports for the month of June 2021 were at 2607 vehicles.

According to Veejay Nakra, Chief Executive Officer, Automotive Division, M&M Ltd., "With the opening up of the market in a phased manner, we are seeing a boost in demand in both urban and rural and we expect the upward trend in demand to continue across all segments and markets. As we come out of the second wave of the pandemic, by and large our supply chain has stabilized except for the global semiconductor issue, which still continues to be a challenge that we are addressing as top priority".

June **YTD June** Category F22 F21 % Change F22 F21 % Change 11703 **Utility Vehicles** 16636 7958 109% 42570 Cars*+ Vans 277 117 137% 632 239

8075

Passenger Vehicles Sales Summary (Domestic) – June 2021

*Above Domestic Sales Includes sales made in subsidiary company Mahindra Electric Mobility Ltd

109%

43202

11942

Commercial Vehicles Sales Summary (Domestic) – June 2021

16913

Category	June			YTD June			
	F22	F21	% Change	F22	F21	% Change	
LCV < 2T	2654	1413	88%	6043	1960	208%	
LCV 2 T – 3.5 T	9693	8919	9%	27123	13493	101%	
LCV > 3.5T + MHCV	347	85	308%	868	134	548%	
3 Wheelers (including electric 3Ws)	750	13	5669%	3065	52	5794%	

Exports – June 2021

Passenger Vehicles

Category	June			YTD June			
	F22	F21	% Change	F22	F21	% Change	
Total Exports	2607	853	206%	6547	2070	216%	

264%

164%

262%



About Mahindra

Founded in 1945, the Mahindra Group is one of the largest and most admired multinational federation of companies with 260,000 employees in over 100 countries. It enjoys a leadership position in farm equipment, utility vehicles, information technology and financial services in India and is the world's largest tractor company by volume. It has a strong presence in renewable energy, agriculture, logistics, hospitality and real estate.

The Mahindra Group has a clear focus on leading ESG globally, enabling rural prosperity and enhancing urban living, with a goal to drive positive change in the lives of communities and stakeholders to enable them to Rise.

Learn more about Mahindra on <u>www.mahindra.com</u> / Twitter and Facebook: @MahindraRise/ For updates subscribe to <u>https://www.mahindra.com/news-room</u>

Media contact information

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Press Release

Mahindra's Farm Equipment Sector Sells 46875 Units in India during June 2021

Mumbai, July 1, 2021: Mahindra & Mahindra Ltd.'s Farm Equipment Sector (FES), part of the Mahindra Group, today announced its tractor sales numbers for June 2021, which indicate a clear growth path in the upcoming season.

Domestic sales in June 2021 were at **46875** units, as against **35844** units during June 2020.

Total tractor sales (Domestic + Exports) during June 2021 were at **48222** units, as against **36544** units for the same period last year.

Exports for the month stood at **1347** units.

Commenting on the performance, **Hemant Sikka**, **President - Farm Equipment Sector**, **Mahindra & Mahindra Ltd.** said, "We have sold 46875 tractors in the domestic market during June 2021 with a growth of 31% over last year. The sharp fall in Covid-19 cases and resultant easing of related restrictions, arrival of timely monsoon, increase in MSP rates for key kharif crops and continued strong Government support to all agri activities is giving a very strong momentum to tractor demand. We continue to remain optimistic about the progress of the monsoon and tractor demand in the coming months. In the exports market, we have sold 1347 tractors with a growth of 92%".

Farm Equipment Sector								
	Jun			Cumulative Jun				
	F22	F21	%Change	F22	F21	%Change		
Domestic	46875	35844	31%	95848	64577	48%		
Exports	1347	700	92%	4081	1080	278%		
Total	48222	36544	32%	99929	65657	52%		

*Exports include CKD

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